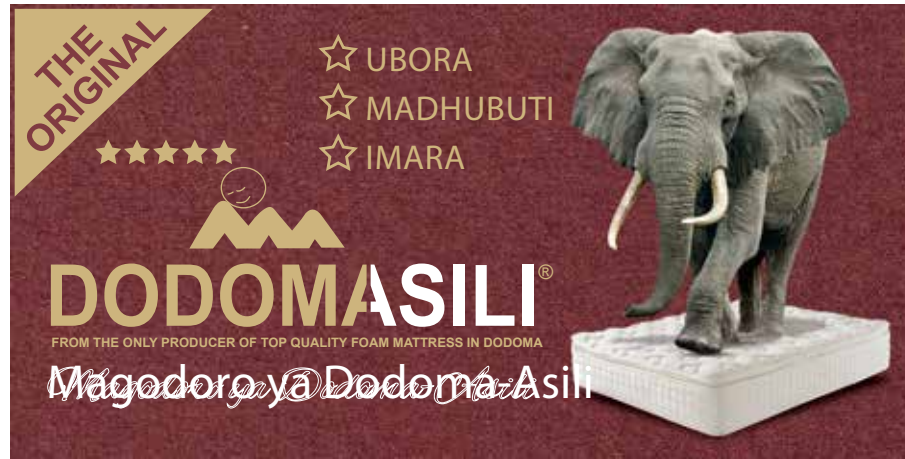


COMPANY PROFILE



HMH GULAMALI GROUP

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## INTRODUCTION

Founded in 1997 as a trading company, HMH GULAMALI has since become one of the foremost multi-disciplined trading company in Tanzania.

As HMH GULAMALI always thrives for excellence and always hungry to serve the needs of clients, HMH GULAMALI expanded and ventured into different businesses and then became known now as HMH GULAMALI GROUP. The group consists of Four Vertically Integrated Strategic Business Units, coordinated to cover the following industry sectors:

- Goods Transportation
- Product Distribution
- Mattress Manufacturing
- Petroleum Service Stations
- Cooking Oil Industry
- Cement Dealership

## ABOUT US

**HMH GULAMALI GROUP** consists of Four Vertically Integrated Strategic Business Units:

- **HMH Gulamali**

The trading wing of the group. With its headquarters in Dodoma, HMH Gulamali also has branches strategically located in various regions of Tanzania. HMH Gulamali handle with distributorship and dealership of different types of products

- **Modern Mattress Manufacturing Ltd.**

Modern Mattress Manufacturing Ltd is set out as the only mattress producer in DODOMA - focused on creating a unique sleeping experience for customers with a large selection of quality mattress & cushion products with competitive pricing, produced by knowledgeable and well-trained staff using the finest quality of materials, the latest machineries and technology.

- **Salman's Transport Co. Ltd.**

A reliable transport company you can depend on for on-time delivery and security of the cargo to the designated destination. The company has a fleet of 50 well maintained trucks with high profile drivers monitored by the latest technology of GPS system installed in every truck to provide you the best of the service required.

- **Ahlulbayt Petroleum (T) Ltd.**

The company is dealing in bulk fuel which is directly imported and distributed by our own trucks to various transport companies and fuel stations within Tanzania. Ahlulbayt Petroleum (T) Ltd also operates its own filling station in Kibaha and Dodoma.

“With great discipline,  
careful planning,  
sheer determination & hard work  
...everything can be  
**ACHIEVED.”**

*Haider Gulamali*



We are very much delighted and much obliged to all our esteemed customers for their great support to enable us progress and achieve our goals which in return have benefited their growth as well.

We are committed to serve all our esteemed customers with a good value and secured business environment to deliver the best of our ability possible.

*Haidary Hussein Gulamali*  
Haidary Hussein Gulamali



## MODERN MATTRESS MANUFACTURING LTD

### ABOUT US

Modern Mattress Manufacturing Ltd is set out to be a different kind of mattress producer; focused on creating a unique sleeping experience for our customers with a large selection of quality mattress and cushion products, competitive pricing and knowledgeable & well-trained staff. Save Money. Sleep Happy.

Modern Mattress Manufacturing Ltd is the only foam manufacturing industry in Dodoma, Tanzania. We produce variety of foams, cushions and springs for mattresses using the latest technology and machineries to produce premium quality products to give you a complete comfort that money can buy.

Our mattresses are being produced under high technique and quality control only to provide customers of 2 to 5 years of product warranty. We produce these four (4) types of mattresses

1. Plain (sponge only)
2. With cover
3. Taped Edge (TX)
4. Quilted

Modern Mattress Manufacturing Ltd is the only industry having variety of excellent fabric covers for the mattresses to suit your choice.



THE ORIGINAL

- ☆ UBORA
- ☆ MADHUBUTI
- ☆ IMARA



# DODOMASILI®

FROM THE ONLY PRODUCER OF TOP QUALITY FOAM MATTRESS IN DODOMA

## Magodoro ya Dodoma Asili



2-5 YRS WARRANTY  
made in Tanzania



Plain Sponge



Sponge with cover



Plain Tape Edged (TX)



Quilted Tape Edged



Some of our workforce



Quilting Machine



Modern Mattress Manufacturing Ltd also produces Orthopaedic Mattress using a special type of foam mattress to provide the required comfort for people suffering from spine problems.

Modern Mattress Manufacturing Ltd also is the only industry producing top quality springs for Pocket Spring Mattresses.

The company has managed to employ 200 indigenous Tanzanians, most of them women, and were trained by ourselves to produce top quality mattresses popularly known as Dodoma Asili. Aside from employment, the company also provides business opportunity and self-employment and empowerment to indigenous Tanzanians by selling them our foam off-cuts at a very low price. These off-cuts were then used to manufacture their own products like sofa sets, jackets, car seats and more to earn for their daily living.

Modern Mattress Manufacturing Ltd invested in latest technology machineries. One of them is the Quilting Machine. In the initial stage of producing our popular brand quilted mattress, the machine is the one used to quilt the foam in various designs using variety of colourful top quality fabrics. Our quilting machine is fully computerized to provide precise and optimum results.



Off-cuts being used for livelihood



Quilting Machine

Another is our Tape Edging Machine. We have both semi-automatic and fully automatic Tape Edging Machines used for stitching the tape edge around the foam mattress to give perfect lining. The machine stitches the mattress cover made of top quality fabrics. This tape edge provides a smooth finish to our branded foam mattress popularly known as Dodoma Asili TX and Dodoma Asili Quilted TX.

All our products are TBS Approved.





Aerial photo of the factory showcasing top quality mattresses in variety of sizes being produced and inspected by our active and motivated staff. This process is being done under strict and high profile supervision to ensure the best produce of the most popular foam mattress popularly known as Dodoma Asili.



Modern Mattress Manufacturing Ltd has several types and sizes of cutting machines. These machines are used in the initial stage of producing the high quality foam mattress and cushions popularly known as Dodoma Asili.

Each type of machine has it's own purpose, like the Horizontal Round Table Cutting Machine is used for cutting big foam blocks into required mattress size. The Vertical Cutting machine is used to cut smaller sizes of foams to produce cushions and mattresses well known as Dodoma Asili.



At Modern Mattress Manufacturing Ltd everything is done under one roof - from foams, springs, stitching, quilting...everything is done in-house and not outsourced.

Modern Mattress Manufacturing Ltd is the only industry in Dodoma with complete facility, latest technology & machineries and well-trained personnel to produce and provide customer of top of the line cushions and mattresses popularly known as Dodoma Asili.





Premium quality mattresses carefully checked and inspected by the Quality Control Department...ready to move into the market.

## Some of our Products







### **Storage and Distribution**

Modern Mattress Manufacturing Ltd has always made sure of safe-keeping and proper storage of our finished products in our own warehouse.

For us, quality assurance never stops once the production is done but it goes on until the time of loading and delivery. It is of great pleasure for us to make certain that our products reaches our customers first class.



# TANZANIA BUREAU OF STANDARDS

SHIRIKA LA VIWANGO TANZANIA  
P.O. Box 9524 DAR ES SALAAM

## L I C E N C E

to use the Mark of the Bureau

No. 0786

1. By virtue of the power conferred on it by the STANDARDS ACT, 1975\* the BUREAU hereby grants to **M/S MODERN MATTRESS MANUFACTURING LTD. of P.O. BOX 239, DODOMA.** (hereinafter called "the licensee") this licence to use the Standard Mark set out in the first column of the first Schedule hereto upon and in respect of the article(s) set out in the second column of the said Schedule which is (are) manufactured in accordance with the related TZ Standard (s) referred to in the third column of the said Schedule as from time to time amended or revised.

2. This licence carries the rights and obligations imposed in the regulations made under the above mentioned Act. In pursuance of his obligations, the licensee shall pay in due manner and time the scheduled Marking Fee set out in the Second Schedule hereto and maintain to the satisfaction of the Bureau, the Scheme of Inspection and Testing a copy of which is attached hereto.

3. This licence shall be valid from **2009-05-28** to **2010-05-29** and may be renewed as prescribed in the Regulations.


Signed and sealed for and on behalf of the Bureau:

  
C.M. Ekelege  
DIRECTOR

Signed by the licensee: 

Date: 2009-05-28

### SCHEDULE

Standard Mark	Goods in respect of which the use of the Mark is granted	Tanzania Standard (s) according to which the goods are to be produced
	DOMESTIC MATTRESS	360:1996

\*As amended in 1977



**TANZANIA BUREAU OF STANDARDS**  
**SHIRIKA LA VIWANGO TANZANIA**  
P.O. Box 9524, DAR ES SALAAM

**RENEWAL OF LICENCE**  
To use the Mark of the Bureau

**ENDORSEMENT**

Licence No: **0786 – DOMESTIC MATTRESSES**

Granted to: **MODERN MATTRESS MANUFACTURING LTD**  
**P.O. BOX 2441**  
**DODOMA.**

is hereby renewed for the period: **ONE YEAR**

From: **2015-05-28**

To: **2016-05-27**

  
Joseph B. Masikitiko  
Ag: **DIRECTOR GENERAL**

Date: **2015-05-21**

# SALMAN'S TRANSPORT CO LTD.

## ABOUT US

Salman's Transport Co Ltd is a reliable transport company you can depend on for security and timely delivery of cargo to the specified destination. Salman's Transport Co Ltd provides several types of transportation services to meet our clients' needs. Whether you have a well established route of customers with multiple loads to deliver in multiple locations, or if you're a new client with a partial load, we'll make sure it gets first rate service.

Salman's Transport Co Ltd is also an authorised bulk distributor of Simba Cement, Nyati Cement and Rhino Cement. With the support of our own transport, the goods can be delivered at your site inclusive of transportation charges at various regions within Tanzania.

At Salman's Transport Co Ltd our goal is to provide outstanding service to our customers and we pride ourselves on the integrity of our company and our employees.





A fully covered truck famously known as box body transporting expensive products under the lock and key custody.



Salman's Transport Co Ltd has built its business in Tanzania serving customers throughout the nation. Salman's Transport Co Ltd rapid trade cycles ensure that we are running the best equipment on the road.

Salman's Transport Co Ltd is currently having a fleet of over 150 units of Scania and Howo trucks and semi-trailers and all are well looked-after and maintained. Our trucks and trailers are of various types and sizes to suit your loading requirement. We have equipped all of our trucks with state of the art GPS Tracking System to ensure on time deliveries.

We do not train drivers or hire trainees. We hire only veteran drivers. We treat our drivers with respect, work hard to get them home often, provide top-notch equipment, and provide company paid benefits that are second to none.

We feel like we truly are large enough to serve, while still being small enough to care. Our dispatch department is the best. We work hard to keep our trucks rolling and on time.





We believe in old style tradition with new style technology. As a smaller trucking company we know that to be competitive, we must offer a service that is superior to other companies. We know from experience that shippers and receivers struggle at times to schedule shipments, coordinate pickup & delivery times and make on time deliveries. Salman's Transport Co Ltd is very proud of its on time deliveries. We accomplish this by purchasing and maintaining state of the art equipment; hiring professional, courteous, experienced drivers; and communicating with our drivers and owner/operators on a daily one-on-one basis. We still believe that a handshake and our word is as good as a contract.

We operate a first rate fleet of equipment. To provide the best the transportation industry has to offer to clients, we not only make the commitment to get your product delivered on time but it will also arrive in class.







Variety of our trucks checked and serviced ready for loading and to start the journey.



# AHLULBAYT PETROLEUM (T) LTD

## ABOUT US

Ahlulbayt Petroleum (T) Ltd is a company dealing in bulk fuel which is directly imported and distributed by our own trucks to various transport companies and fuel stations within Tanzania.

Ahlulbayt Petroleum (T) Ltd also owns filling stations located in Kibaha and Dodoma regions.

Ahlulbayt Petroleum (T) Ltd places strong emphasis on good and flexible service in tidy service stations. In order to underline this objective, Ahlulbayt Petroleum (T) Ltd has for many years conducted strict policies at its stations to ensure customers with quality and well looked-after fuel. This has also been useful in the continuing development of services to meet the customers' needs.

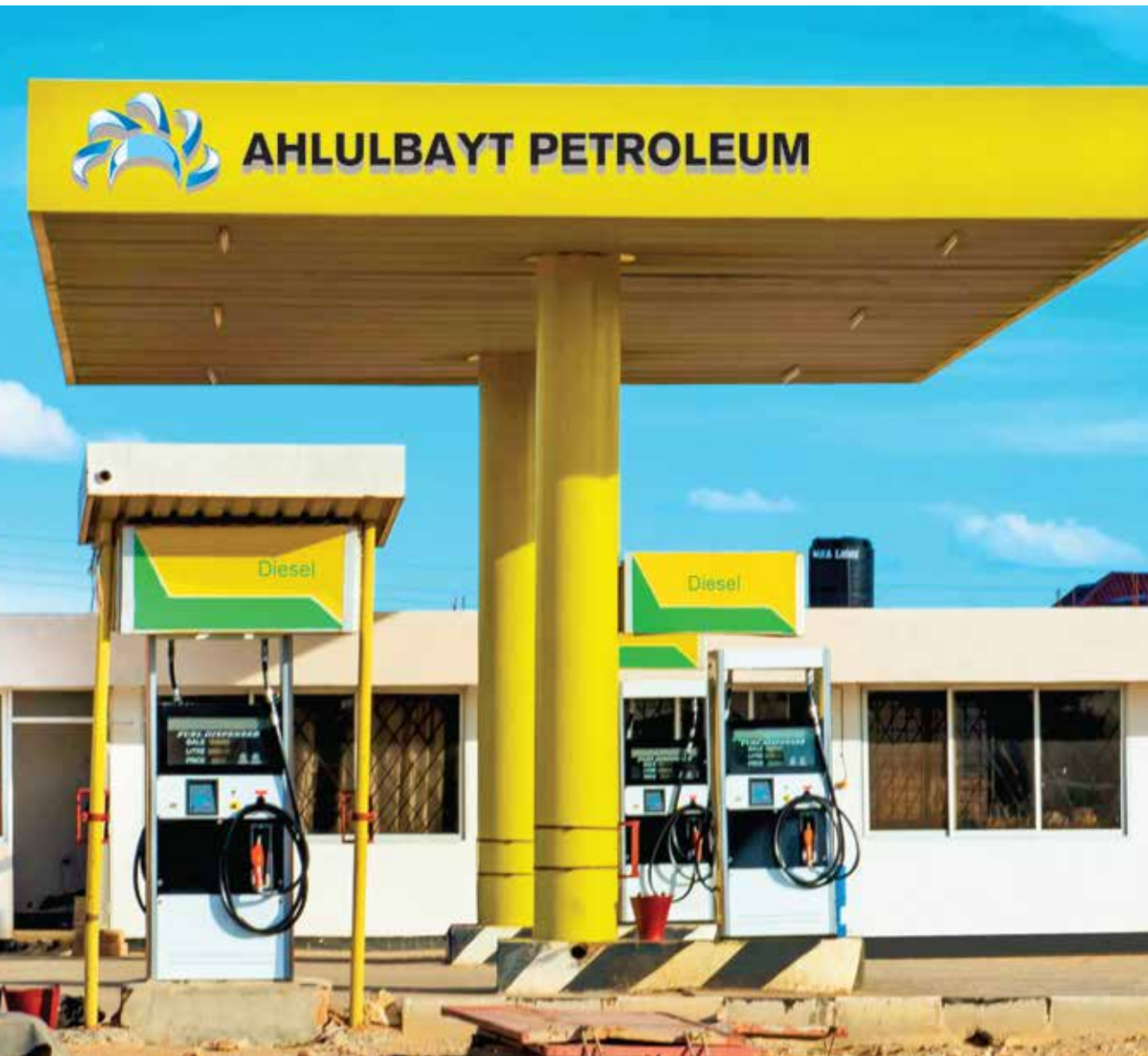
## Our Vision

Always to provide reliable and professional services to major customers and to fulfil their diverse needs in a flexible and secure manner.

## Our Mission

To provide affordable goods, reliable, efficient and professional services mainly to the people of Tanzania.





## Transport and Distribution

Ahlulbayt Petroleum (T) Ltd owns a fleet of tankers to ensure quality and timely distribution/delivery of goods to our clients/customers. Our commitment to good service includes making it certain that all our trucks are always in top condition for more efficiency and reliability.

Ahlulbayt Petroleum (T) Ltd also owns various small tankers. These tankers can accommodate a capacity of up to 6000 litres of fuel. The small tankers are suitable for deliveries of small quantity orders of fuel and can also be used for emergencies - the tankers are fitted with a delivery pump, we provide on-call delivery service within Dar es Salaam. If you ran out of fuel while on transport, just call us and tell us your location and we will come to fill your tanks and get you going to reach your destination.







## ZAIN SUNFLOWER COOKING OIL

### ABOUT US

Zain Oil Mills is an industry manufacturing sunflower cooking oil with a capacity of 100 metric tons a day. The company is committed in producing the finest, healthiest and premium quality brand cooking oil.

Through the company's vision, Zain Sunflower Cooking Oil has become a staple in every household kitchen and even for restaurants. It also benefits the growing population of health-conscious consumers.

It implement the highest and strictest standard in quality control and food safety measures. Using only the finest ingredients, Zain Sunflower Cooking Oil was able to compete with other premium cooking oil brands in the country that eventually made the easily seize the market.

Zain Oil Mills is strategically located and logistically efficient in sourcing as well as delivering the products nationwide. It is committed to work at very best to provide unbeatable service and pricing so that every customers can truly enjoy the true value of quality and service at Zain Oil Mills.





Zain Sunflower Cooking Oil is a good all-purpose oil which adds quality and delicious taste to your cooking. It is extracted from sunflower seeds and is often used for sautéing, stir frying, deep frying and baking.









## Gulamali's Steakhouse and Multi Cuisine

### ABOUT US

Gulamali's Steakhouse and Multi Cuisine will take you to a wonderful fine-dining experience featuring only the elite choice in prime beef with other tempting food varieties.

It exudes a sophisticated dining setting with a comfortable, upscale ambience, replete with a modern decor. The menu features well-seasoned and carefully prepared variations of steaks, prime rib, roasted caramel chicken, hot gourmet sandwiches and hearty salads. The food and drinks are created by skillful chefs and served by qualified friendly staff.

It is dedicated to serve happiness to customers through delicious, superior quality meals, service and memorable restaurant experience with a firm commitment to uphold business innovation, teamwork, customer-driven excellence and environment.





Gulamali's Steakhouse and Multi Cuisine takes your palate on a journey to different delicious flavours of the world. Every table of the restaurant provides a truly comfortable and satisfying dining atmosphere.



Gulamali's Steakhouse and Multi Cuisine showcase its craftsmanship with the most delicious high-quality dishes. Every bite of its sumptuous food is a delight to the senses.

The restaurant is designed to be a comfortable and unique place; its focus is on good quality of food with a menu of refreshingly affordable international twist of flavours.

Gulamali's Steakhouses and Multi Cuisine legacy is to provide an ultimate customer's satisfaction on delicious food with an outstanding level of qualified service.





# HMH GULAMALI

## ABOUT US

We are a marketer and distributor of branded commodities in the Dodoma region. To name a few...we market sugar, cooking oil, wheat flour, detergent soaps and cements - all of which are products of reputable companies and manufacturers from Tanzania.

HMH GULAMALI has its base in Dodoma and it serves as the headquarters for several branches and distributors within the country. We are an exclusive distributor for many Food & Beverages brands in the region.

We are official distributors for Dodoma of the following:

- Mtibwa Sugar Estates Ltd. Products
- Bakhresa/Azam Products
- Kleesoft Detergent Soap
- Murzah Oil Mills Ltd. Products

We are also appointed agent of Twiga Cement for Dodoma and Central Corridor Region. Twiga Cement is a quality product of the renowned Heidelberg Cement Co., our main task is to support product distribution to any construction site within Tanzania.





Mtibwa Sugar Estate Ltd. (MSE) is located at 38°E 6°S in Turiani Division, 102 km north of Morogoro town and 290 km from Dar es Salaam. It is situated at an altitude of 350 m above sea level at the Eastern foothills of the Uruguru Mountain range.

Sugar cane growing and the production of sugar and related products are the main activities of Mtibwa Sugar Estates Ltd. Cane is supplied from the company's own fields and some small portion from small out growers in surrounding villages. Part of the sugar produced is exported to the EU under the Sugar Protocol while the remaining is sold locally.

HMH Gulamali is a proud distributor of this fine quality product.

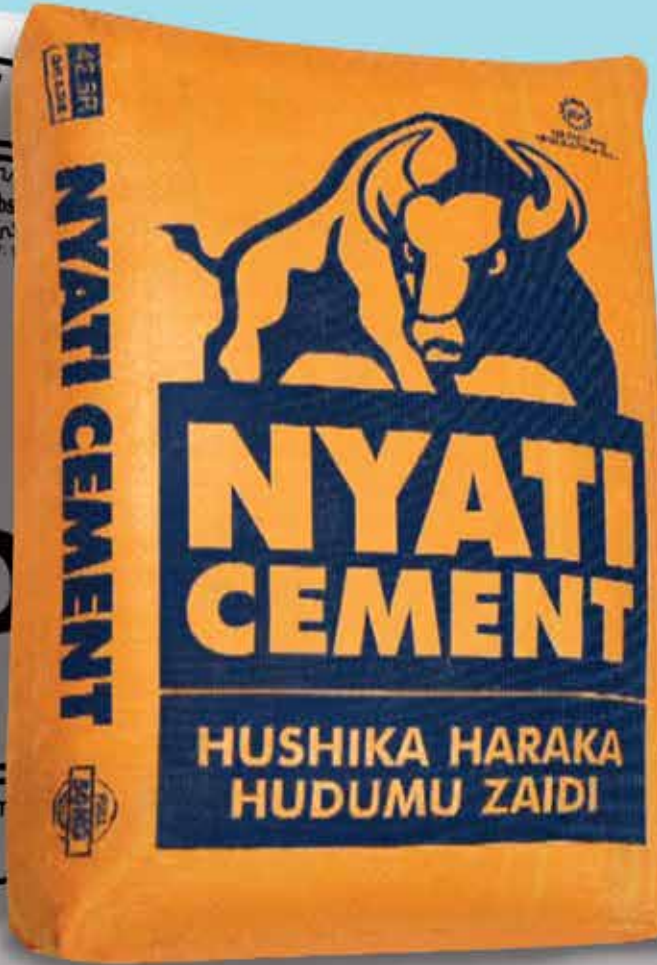




Different types of Twiga Cement products



Rhino Cement



Nyati Cement



Simba Cement





We are Dodoma Region official distributors for Murzah Oil Mills Ltd products like Korie/Korie Gold and Sundrop Cooking Oils and Kiboko Detergent Soaps.







Variety of Azam Flour Products



As a marketer and distributor, we take pride in our partnership with companies that produce and promote Tanzania-made products like Azam products and Murzah Oil Mills products.

With such, it also carries our company's goal to serve and promote our very own industry and to, therefore, contribute to our economy and our nation's growth.



Variety of Azam Fruit Juice Products



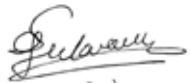
Our growth achievement is guided by our esteemed customers who have played major roles in our development. Through their support, we could make the impossible possible.

Our goal is to serve clients with quality products we deal with at your doorstep with expedited time and delivery with proper care of the goods and best service value for money.

A handwritten signature in black ink, appearing to be 'S. Hussein', written over a horizontal line.

Mrs. Sabina Haiderali Hussein  
Director of Marketing

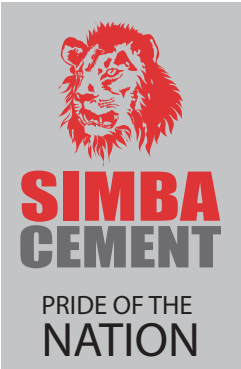
Focus, determination, sincerity, commitment, hardwork, seriousness, right team, correct leadership, best behavior and quality deliverance will always lead to excellent achievement.



Salman H. Gulamali  
Director



SOME OF OUR PARTNERS



# HMH GULAMALI GROUP

Dodoma, Tanzania